

Joan Walters
Director

# Illinois Department of **Public Aid**

Prescott E. Bloom Building 201 South Grand Avenue East Springfield, Illinois 62763-0001

February 27, 1998

Ms. Gina Clemons
Illinois Project Officer
Health Care Financing Administration
Office of Research and Demonostrations
Mail Stop C-3-18-26
7500 Security Boulevard
Baltimore, Maryland 21244-1850

Dear Ms. Clemons:

Attached are the Department of Public Aid's responses to your Title XXI State Plan questions. As promised in our conference call on Thursday, February 26, 1998, we have sent a written answer to each question, although that was not required.

If you have any questions, please contact me at (217) 782-2570.

Sincerely,

A. George Hovanec Administrator Division of Medical Programs

# ILLINOIS TITLE XXI PROGRAM Questions for Discussion - February 26, 1998

### Section 1. General Description and Purpose of the State Child Health Plans

1.2 You indicate that the Title XIX plan amendments required to effect the changes proposed in the Title XXI program will be submitted under separate cover. What is the status of this submittal?

The Title XIX state plan amendment pages have been completed and were faxed to HCFA Region 5 on February 23, 1998.

## Section 2. General Background and Description of State Approach to Child Care Coverage

2. Pregnant Women (p 4) - Please confirm that enhanced match is not being sought for the expansion for pregnant women up to 200 percent of the Federal Poverty Level.

Illinois is not seeking enhanced match for pregnant women who are, since January 5, eligible up to 200% of the federal poverty level.

2.1 Estimated Eligibility Chart (p.3) - The chart breaks down the number of potentially Medicaid-eligible children in Illinois. The text of the plan indicates that the Title XXI expansion will include children up to age 19 while the chart only contains information up to age 17. Please explain this inconsistency.

The chart on page 3 contains information through age 17, or up to age 18. It estimates the number of optional targeted low income children and the number of potentially Medicaid-eligible children by age and family income as a percentage of the federal poverty level. These estimates were derived by aggregating the 1993 through 1996 Current Population Surveys and cross-tabulating age (in single years) by income. The Current Population Survey provided information for children only through age 17. Thus, the 18 year old age cohort was not included in the estimated number although the State intends to cover 18 year olds who meet the program's eligibility requirements.

**2.2.1** Family Case Management Program (p.5) - Will additional staff, equipment, etc. be necessary to provide these outreach and case management services to the expansion population? If so, how will these costs be absorbed as it does not appear that you have allocated funds for these services?

We intend to focus Children's Health funds on direct services, not administrative costs. We will redirect current outreach and case management efforts. There will be some additional staff, equipment and administrative costs to provide outreach and case management services to the expanded population. However, these costs will be minimal and will be absorbed within current funding. We have already accomplished expanded outreach by increasing the number of sites that take MCH-Medical Assistance Applications from 95 to 241. Also, many of these newly eligible children are in families that we are already serving. For these reasons we do not expect a big increase in outreach and case management spending.

2.2.2 <u>Suburban Cook County Access to Care Program (p. 7)</u> - From the description, this program appears to provide services and not insurance to uninsured and underinsured. Can you please confirm this understanding to be accurate?

Yes.

2.3 Crowd-Out (p.8) - It is indicated that procedures currently employed in the Illinois Medicaid program will be used for the identification of third party liability. We assume that the purpose of this identification is for determining insurance status, not available resources for coordination of payment. Can you please confirm this assumption to be accurate? Further, as the program is expanded in Illinois, are there intentions of including more "crowd-out" provisions, as it is our understanding the Phase II may include a non-Medicaid program?

Services to children found to have insurance will be entirely supported with state General Revenue funds. Illinois will use procedures in place to identify families with third party liability. This information will be used to identify insurance status and thereby remove spending for these children from our FFP claim as well as to coordinate payments. Illinois would be interested in knowing if these children could be claimed under Title XIX.

Our approach to crowd-out in Phase II of our Title XXI program is still being developed.

### Section 5. Outreach and Coordination

5.1 Outreach P.12) - On page 4 you indicated that reason was not found to target children with regard to race, ethnicity, and geographic location. In the absence of this data, how will you be able to target outreach to individuals with special needs, such as non-English speaking individuals? Further, what specific functions will be performed by the offsite enrollment sites and

who will be performing these functions; specifically, eligibility determination?

Each county in the State has at least one agency responsible for providing outreach services to locate potentially Medicaid-eligible children and pregnant women and refer them for eligibility determination. Most of these agencies are local health departments which are familiar with these low-income, non-Medicaid families. Most of these agencies have been certified by the state to assist clients in completing the MCH Medical Assistance application at offsite locations. These agencies have linkages with other entities within their area to coordinate referrals of special needs populations, such as non-English speaking individuals, migrant workers or children with special health care needs. The outreach performed varies from area to area to meet the needs of each area.

The offsite locations will not determine eligibility. That function is limited to the local Department of Human Services (DHS) offices. All offsite locations, (241), have been trained on the Medicaid program and taking Medicaid applications. The offsite locations are responsible for increasing awareness about the program, assisting potentially eligible clients in completing the application, and forwarding the application to the appropriate local DHS office for eligibility determination.

5.2 <u>Simplified Application Process (p. 14)</u> - On page 12, number 2, and again on page 14, the development of a simplified application process is mentioned. Additional details are necessary. As example: When will this be developed? What will be the content? How will it be administered? At what locations will it be available? Will it be available by mail? Etc.

The MCH Medical Assistance application has been developed. It is attached. It is administered by offsite locations that have been trained by the Department. Those sites include: participating local health departments; Federally Qualified Health Centers and Rural Health Clinics; Women, Infants and Children (WIC) agencies, hospitals and family planning clinics. The MCH Medical Assistance application is not available by mail to the client. The Department requires that the applications be completed at offsite locations and sent to DHS offices. However, should a client mail-in an application for Medical Assistance, a determination of eligibility will occur.

- Section 9. Strategic Objectives and Performance Goals for the Plan Administration.

  9.2 Performance Goals (#1. P. 23) Please redefine the goals in quantifiable terms to allow for an evaluation of the performance, with the establishment of baseline data.
  - 1. Improve the health status of Illinois' children.

- 1.1 Reduce the infant mortality rate. In Calendar Year 1996, the Illinois infant mortality rate (statewide) was 8.4 per 1,000 live births.
- 1.2 Reduce the prevalence of childhood lead poisoning exceeding
  25 mcg/dL. The federal fiscal year 1997 prevalence of childhood lead poisoning exceeding 25 mcg/dL was:

Medicaid:

1,665/ 71,243 (2.3%)

Non-Medicaid:

2,327/109,960 (2,1%)

All:

3,992/181,203 (2.2%)

1.3 Reduce school absenteeism in grades K-8.

The Illinois State Board of Education's (ISBE) Annual Report for the 1995-1996 school year showed 6.989 percent absenteeism in the public school system (all grades). Absenteeism rates are not currently available by grade level at ISBE but could be available by school district, if ISBE is able to get cooperation from the school districts. The Department is working with ISBE on the development of an evaluation method to enlist individual school district support in establishing a baseline for school absenteeism which identifies grade specific absenteeism and the reason for the absenteeism. If this information can be obtained, the Department will request that ISBE develop a system to track this information. If the Department is unable to capture a refinement of the currently available data, this performance goal may be dropped.

9.2 Access to Quality Health Care (#3. P. 24) - What evidence currently exists to support that there is sufficient access (geographic, timely, culturally sensitive, etc.) to primary care providers and specialists (including dental, behavioral health, etc.) to support the proposed expansion? In addition to access measures, are there plans to determine enrollee satisfaction with the program (e.g. satisfaction survey)?

The Department is expanding its managed care delivery system and will offer this population the choice of managed care. In order to be an acceptable managed care provider for Medicaid, the managed care entity must demonstrate sufficient access to a network of providers that delivers comprehensive health, behavioral health and health-related services.

In 1995, Illinois had 3,273 physicians participating in the MCH program. In recent years we have seen a reduction in Medicaid eligible persons, including children and an increase in the number of providers. This data indicates that access is improving. There are some

areas in the state where access could be improved but these are primarily in rural areas where access to medical care is an issue for all residents. In a State Plan Amendment approved by HCFA on August 27, 1997, Illinois demonstrated that pediatric and obstetrical services were available to Medicaid fee-for-service clients at least to the extent that they were available to the general population in a geographic area. In fact, in many of the State's regions, all available providers were enrolled in the Medical Assistance program. As a percentage of the 1 million plus children receiving Medical Assistance benefits during the fiscal year, the 40,400 new children do not appear to be enough to adversely impact access to care.

Enrollee Satisfaction: Each managed care entity is required to perform a customer satisfaction survey of its beneficiaries. The Department's Bureau of Quality Control performs a customer satisfaction survey for the clients who receive services under the feefor-service program. Clients who are enrolled in the Title XXI expansion will be included in these surveys.

9.3 Baseline Data (p. 25) - Please provide specific information regarding how the baseline will be established for each performance goal including the data source, timing, and validation.

The State is still determining baselines for the performance goals. We have identified the following data systems and relevant variables that will aid us in setting baselines and measuring progress.

- Illinois Department of Public Health Immunization Tracking System immunization rates
- Illinois Department of Public Health Vital Records Database infant mortality, low birthweights
- Illinois State Board of Education Annual Report absenteeism
- Illinois Health Care Cost Containment Council Reports admission rates for ambulatory sensitive conditions
- DPA Medicaid Claims Databases access information, services for certain conditions, analysis of certain HEDIS measures, EPSDT participation rates
- DPA Client Information System Medicaid enrollment
- Illinois Population Survey insurance status
- Illinois Department of Public Health Childhood Lead Poisoning Prevention Program lead poisoning prevalence

Reports will be produced to evaluate each goal's outcome.

9.4 Data and Systems (p. 27) - Although we are aware that State staff has been in contact with the Chicago Regional Office, as a reminder, the PA requirements are not waived as a result

of this application. In essence, any enhanced Federal funding of systems require prior approval by the RO.

9.5 Quality Control Mechanisms (p.28) - Please summarize the quality control mechanisms in place in the current Medicaid program that will be employed under the Title XXI program.

### Managed Care

For clients enrolled in managed care, the Department establishes and provides monitoring and oversight to ensure that quality control requirements are met. Managed Care Entities (MCEs) are required to have a quality assurance system in place that focuses on quality improvement. System activities include:

- collecting systematic data on performance and patient results;
- monitoring health care services through medical records review, clinical studies, physician peer review, and monitoring of health outcomes
- developing and monitoring health education and outreach for clients;
- establishing and monitoring Member Services to handle client issues;
- establishing mechanisms for preauthorization and review of denials;
- monitoring access standards;
- monitoring fraud and abuse;
- establishing and monitoring a client grievance and complaint resolution system;
- evaluating client satisfaction;
- providing information to providers, evaluating provider satisfaction and resolving provider concerns
- establishing procedures for ongoing quality improvement with written procedures for taking appropriate remedial action and correcting deficiencies.

The department established quality control mechanisms in place for managed care includes ongoing monitoring of the managed care entities' compliance with precise contract requirements relative to areas such as: covered services; service delivery; provider network; access standards; health education and outreach; pharmacy formulary; linkages to other services; records requirements; care standards; reporting to the department on encounters and quality assurance/improvement activities; marketing; member services; health outcomes including measuring HEDIS indicators; minimum required performance standards; and financial stability. The department intends to release a Request for Proposals to procure a Quality Assurance Organization Contractor to assist the department in managed care quality oversight. It is envisioned that the Contractor's responsibilities include but are not limited to medical records review, technical assistance, health outcome

### analysis and quality assurance monitoring of each managed care entity.

### Fee-For-Service

The fee-for-service Medicaid system has many quality assurance mechanisms. Most are listed below. Through these mechanisms, quality problems are identified and addressed. In some cases, providers are asked to prepare quality improvement plans.

- 1. Staff from the Division of Medical Programs are constantly looking for provider abuses of the Medicaid system. Such abuses are referred to the Bureau of Medical Quality Assurance (BMQA) for review.
- 2. BMQA has many tasks to assure medical quality.
  - a. Face-to-face client surveys regarding quality of care and access to care.
  - b. Investigations of referrals from: within DPA; the Department of State Police; the Department of Public Health; and from the state's peer review organization.
  - c. Audits of providers who fall outside accepted norms for claims activity.
  - d. Peer review coordination of medical necessity and over-utilization issues.
- 3. The state's Medical Management Information System (MMIS) includes many edits to prevent abuse and excessive billings. New ones are created regularly.
- 4. DPA operates a toll-free hotline for clients to report any problems or concerns they may have.
- 5. Informed choice for hysterectomies, abortions and sterilizations is assured by client choice forms completed before the procedure is approved/performed.
- 6. The Department's peer review organization, CIMRO, conducts prepay and postpay medical records reviews on certain hospital inpatient and outpatient claims.
- 7. Special reviews are conducted on pharmacy claims to identify duplicate therapy, refill-too-soon, potential drug interactions, and abnormal dosages. Prior approval is required for high risk medication and drugs likely to be abused.
- 8. Prior approval is required for durable medical equipment and many medical supply items.
- Public Notice (p. 30) the plan indicates that several public meetings have taken place regarding the Illinois Title XXI program; however we have heard from advocates that during these meetings information was presented but that there was no real opportunity for public input into the program design. As you move into Phase II of your program design, can you please elaborate on the task force and how you will ensure on-going public involvement?

The Legislative Task Force on Children's Health has been meeting to develop the second phase of Illinois' Title XXI program. The Task Force has the following members:

Steven J. Rauschenberger, State Senator Dave Syverson, State Senator

Margaret Smith, State Senator Donne E. Trotter, State Senator Mary E. Flowers, State Representative Carol Ronen, State Representative William E. Brady, State Representative Carolyn H. Krause, State Representative Valerie Brooks, Senior Assistant, Governor's Office Steve Schnorf, Director, Bureau of the Budget Joan Walters, Director, Department of Public Aid Howard A. Peters III, Secretary, Department of Human Services John R. Lumpkin, M. D., Director, Department of Public Health Madelynne Brown, Assistant Director, Department of Insurance Robyn Gabel, Illinois Maternal and Child Health Coalition Felicia Norwood, Aetna U. S. Healthcare Ruth Rothstein, Cook County Bureau of Health Services John Schmidt, M. D., Illinois State Medical Society Jerome Stermer, Voices for Illinois Children

Ongoing public involvement will be a part of Phase I of Illinois' Title XXI program through the advisory committees and other groups that participate in the Medicaid program. Other public involvement activities for Phase II will be explained in the Title XXI plan amendment that will describe the Phase II program.

9.10 <u>Budget (p.33)</u> - Please provide the assumptions upon which this budget is built. Specifically, what are the categories of service for the Medical Services Component and the underlying assumptions used to derive the estimates? What is the source for the State General Revenue Fund? Are there any private funds included? It does not appear that funds have been allocated for outreach, administration, or evaluation. How will these functions be funded? Can these new activities be absorbed without additional spending?

Attached is a summary of the assumptions used to calculate medical services spending for the expanded population. All costs will be appropriated from the General Revenue Fund. Also attached is Table II-B from the Fiscal Year 1999 Illinois State Budget. This table shows General Funds revenues by source and shows an increase in state sources of close to \$1 million.

### Response to HCFA Question 9.10

### The following steps were taken in constructing the estimated budget for KidCare:

1 FY95 statewide fee-for-service data was gathered for children who received AFDC grants for the following categories of service.

Physician's Services

**Dental Services** 

**Optometric Services** 

**Podiatry Services** 

Chiropractic Services

**Nursing Services** 

Physical Therapy Services

Occupational Therapy Services

Speech Therapy/Pathology Services

**Audiology Services** 

Anesthesia Services

Inpatient Hospital Services (General)

Inpatient Hospital Services (Psychiatric)

Inpatient Hospital Services (Rehabilitation)

Outpatient Hospital Services (General)

Clinic Services (General)

Clinic Services (Psychiatric Type A)

Clinic Services (Psychiatric Type B)

Clinic Services (Physical Rehabilitation)

Healthy Kids Services

**DASA Services** 

**Pharmacy Services** 

Medical Equipment/Prosthetic Devices

Clinical Laboratory Services

**Optical Supplies** 

**Medical Supplies** 

**Emergency Ambulance Transportation** 

Non-Emergency Ambulance Transportation

Medicar Transportation

Taxicab Transportation

Service Car Transportation

Automobile Transportation

Other Transportation Psychologist Other

This data was divided into various age classifications and trended forward to FY98, using an inflation factor of 1.0313, yielding the following average PMPMs.

AGE	PMPM
0-5	\$124.91
6-13	\$ 40.01
14-18	\$107.79

- 3 Estimates on the number of individuals in each age category eligible for the new program were based on the Current Population Survey.
- This program covers all 0-18 up to 133% FPL who would not have been eligible for Medicaid using the standards in effect on March 31, 1997.
- 5 40,400 children in total were estimated to eventually be covered by this program. the composition of this figure is as follows:

Age	Number
0-5	0
6-13	17,500
14-18	22,900

- A six month phase-in starting in January, 1998 and reaching maximum enrollment in June, 1998 was assumed.
- The FY98 PMPMs were applied to the resulting estimated participants in each month during FY98. The PMPMs were then inflated 1% and applied to the assumed full enrollment during the entire FY99 period.

### Also:

State funding for this program is entirely GRF (no "other" funds).

These numbers do not include estimates for costs associated with outreach, administration or evaluation. The state will absorb the cost of these activities within current spending levels.



# MATERNAL AND CHILD HEALTH - MEDICAL ASSISTANCE APPLICATION ILLINOIS DEPARTMENT OF HUMAN SERVICES

APPLICANT: This is an application for medical benefits for children under age 19, pregnant women, or families. If you want money or food stamps, you must file a different application at your local Department of Human Services (DHS) office.

Please print or type in lnk. If more space is needed to answer any question, please attach an extra sheet.  The space is needed to answer any question, please attach an extra sheet.  The space is needed to answer any question, please attach an extra sheet.  Middle Initial Maiden Name  City State  County Home Phone Other Phone Phone Other (Specify)  Erest from above Spanish Other (Specify)
State Z
Nam State
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City Work Phone Phone City State State Worced Widowed
City Work Phone Phone Oity State State Divorced Widowed
Divorced Widowed Work Phone Wo.
City State  Divorced Widowed
City State  Divorced Widowed
Divorced
Other (Specify)
American Indian or Alaskan Native Asian or Pacific Islander (Includes Indochinese Ancestry)

DPA 2378MC (R-2-98)

6a. Please list all persons (including yourself) who live with you applying for medical assistance.	ng you	rself) who liv	e with you applying	ng for medical assis	itance.			
Name Last Name, First Name, M.I.	Ѕвх	Birth Date Mo.Day Yr.	Place of Birth	Social Security Number	Relationship to Applicant	Attends School Y or N	Illinois Resident Y or N	U.S. Citizen Y or N
6b. For persons living with you but not applying for medical assi	ut not a	applying for r		e, give the name, so	stance, give the name, social security number and relationship.	and relationshi	р.	
Name		:	8	Refationship		Social Sect	Social Security Number	
7. Are you willing to verify the immigration status of the person(	migrati	ion status of	the person(s) app	lying for medical as	s) applying for medical assistance who are not U.S. Citizens?	U.S. Citizens?	Yes N	No
8. For each absent parent of a dependent child, please give the	pender	nt child, plea		of the child, absent	name of the child, absent parent, and the last known address of the absent parent.	nown address c	of the absent p	parent.
Child		Absent Parent	3nt	Address	SSE			
Child		Absent Parent	ent	Address	SSe			
Child		Absent Parent	ent	Address	SSa			
Child		Absent Parent	ant	Address	BSS			

9. Has anyone listed in #6 applied for or received cash or medical assistance in Illinois? Yes_ No_ if yes, name the person and type.  Person
10. Is anyone in your household who is applying for medical assistance, blind, disabled or pregnant? Yes No  If yes, who Date expected to end If pregnant, is this a multiple birth? Yes No If yes, how many?
11. Did anyone receive medical care in the 3 months before the month of this application? Yes No If yes, enter the month(s)
12. Is anyone listed in #6 currently employed? Yes No If yes, complete the following for each person over age 14 who is currently employed.  Name Position/Title Position/T

<del>-</del>	14. Is anyone covered by Health or Hospital Insurance (including Medicare) now or in the last four months? insurance?	the last four months? Yes No	If yes, what type of
ļ	Insurance Company	Policy Number	Premium \$
15.	Does anyone listed in #6 receive money from any source	other than employment (such as from social security, child support, rental, pension, trusts,	pport, rental, pension, trusts,
		Туре	Amount \$
	Name	Туре	Amount \$
9			
-		Yes No If yes, give the name and state.	ne and state.
	Name	State	
17	17. Does anyone requesting assistance have a claim for damages or a lawsuit pending due to an injury?	g due to an injury? Yes No	
	If Yes, who?		
18.	i. Does anyone pay Child Support or Alimony? Yes No If yes, Amount \$_	How often	
	Person who pays For whom		
19.	). Do you or anyone in your household have any assets such as bank account or trust fund?	st fund? Yes No	
	If yes, enter the name of the person, type of asset and the amount.		
	Name Type		Amount \$
	Name		Amount \$

20. If your income or assets are more than is allowed, do you want to be enrolled for spenddown? Yes

# READ AND SIGN THIS PAGE IF YOU WANT MEDICAL ASSISTANCE

I understand that by signing this application form, I consent to any investigation made by the illinois Department of Human Services (DHS) or Department of Public Ald to verify or confirm the information I have given or any other investigation made by them in connection with my request for medical assistance.

agree to inform DHS within 5 days of any change in my household's needs, income, property, living arrangements, school attendance, or address.

l understand giving false information or fallure to provide the above information can result in referral for prosecution for fraud

I understand that if I want someone else to apply for medical benefits for me, and I am mentally and physically able to, I must provide DHS with a written statement that gives the person permission to apply on my behalf. The statement must include the full name, address and phone number of the person applying for me. The statement must say that I am still responsible for the information that the person applying for me gives to the Department.

The information provided on this form will be subjected to verification by federal, state, and local officials. If any is found to be inaccurate, you may be denied the Medical Card and/or be subject to criminal prosecution for knowingly providing false information.

In addition, intentional misuse of the Medical Card in any of the following ways could lead to criminal prosecution with imprisonment and/or substantial fines.

Do not give false information or hide information in order to get a Medical Card.

Do not loan or sell your Medical Card.

Do not alter the Medical Card

the Medical Card is to be used to meet medical needs only for services to those persons listed on the card.

I understand that if I am not satisfied with the actions taken on my application, I have the right to a fair hearing. I understand that I can ask for a fair hearing by calling 1-800-435-0774 or by writing to: 100 South Grand Avenue East, Springfield, Illinois 62762-0001.

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If I am approved for medical assistance, I assign or give all my rights to collect medical support to the Illinois Department of Public Aid for as long as I receive Medicald. I also understand that to receive Medicald, I must cooperate with the Illinois Department of Public Aid and its agents to obtain medical support payments for members of my family in the assistance unit unless I am declared exempt for a good cause.

l understand and agree that by signing this form, I give the Department of Public Aid the right, without the necessity of any other assignment of claim or authorization, to recover under the terms of any private or public health care coverage of any amount for which t or a member of my household may be eligible.

By signing, I swear that the information given on the eligibility form is true and correct to the best of my knowledge and belief.

Enter Today's Date Here	
ign your name: Applicant	

If someone helped you fill out this form or wrote on it, they must sign here or if you have made your mark instead of signing your name, one witness must sign below. Signature

If application is initiated by someone else in behalf of the applicant, they must sign below:

Signature Date Relationship Address		
Date Relationship Ad		
Date Relationship Ad		
Date Relationship	Address	
Date		
Date	elationship	
Date		
	Date	
Signature		
rg .	ature	
	E	

Phone

TABLE II-B
General Funds
Revenues by Source
(Fiscal Years - \$ millions)

Sources of Revenue	1996	1997	Estimated 1998	Projected 1999
	-	•		
Income Taxes	6,647	7,224	7,700	8,090
_ Individual	5,669	6,139	6,575	6,930
Corporate	978	1,085	1,125	1,160
Sales Taxes	4,798	4,992	5,240	5,480
Public Utility Taxes	833	872	910	990
Cigarette Taxes	300	300	350	400
Liquor Gallonage Taxes	58	57	56	56
Inheritance Tax	187	200	230	240
Insurance Tax and Fees	160	146	80	50
Corporate Franchise Taxes and Fees	100	121	120	120
Interest on State Funds				
and Investments	134	144	180	170
Intergovernmental Transfer (IGT)		251	182	203
Other Tax Sources	254	194	213	337
Transfers-In:				
Lottery	594	590	565	570
Riverboat Gaming Taxes	205	185	170	22
Other Transfers	328	309	330	370
Total, State Sources	14,598	15,585	16,326	17,30
Federal Aid	3,338	3,269	3,505	3,59
Revenues (w/o short				
term borrowing)	17,936	18,854	19,831	20,89
Short Term Borrowing	200	0	0	
Total Revenues	18,136	18,854	19,831	20,98